to the 'inappropriate GP referral' we so often complain about.

My trainer was an older GP, who had worked in the practice for many years. His knowledge of, and relationships with, many families under his care was impressive and I realised how often we miss out on tapping in to such a resource by poor liaison with the family doctor.

The post was not always enjoyable; I found the endless 'coughs and colds' monotonous, the winter 'flu epidemic of 1990 (which increased home visits threefold) stressful, and was irritated by spending seemingly endless hours on the telephone trying to arrange an acute medical or surgical admission. At the end of my time, I finally decided on psychiatry as the career I would definitely pursue. However, overall I gained so much and hope there will continue to be similar opportunities available for other interested psychiatric trainees in the future.

H.D. FOSTER, South Western Hospital, Pulross Road, London SW9

GPs' attitudes towards sectorisation

Sir: I was disappointed to read Dr Chaudhary's account of the unsuccessful attempts of his community care NHS trust to sectorise their service (Psychiatric Bulletin, May 1994, 18, 308).

We are all becoming aware of the importance of involving GPs in decisions about the way the services are delivered and the need for increased communication. While in the past there has been an acknowledgement of this issue, it has assumed greater importance with the changes in funding arrangements. In my own experience the attitude of GPs towards proposals for sectorisation is often negative, but in practice their concerns tend not to be borne out. For the GP there is the loss of the ability to make referrals not only to different consultants but also to choose different mental health professionals. This can lead to unnecessary duplication while the sectorised team forms a filter mechanism for allocation to the most appropriate discipline. Given the up to 20-fold variation in referral levels between GPs and the varying ability and interest in psychiatry, the failure to sectorise tends to compound the existing inefficiencies in the way our services are provided. The task seems to be to convince GPs that the potential disadvantages from their perspective are far outweighed by the gains to the overall service provided for their patients.

HARRY DOYLE, Northwick Park Hospital, Harrow HA1 3UJ

Surviving as an overseas doctor

Sir: I was interested to read Swaran Singh's advice for overseas doctors (Psychiatric Bulletin,

May 1994, **18**, 302–303), in which he sets out what to do and not to do when working in a strange and new culture. In a second paper (Singh, 1994) he describes in more harrowing terms some of the difficulties he has faced as a foreign doctor in England. For the past 18 months I have been working in Hong Kong, and as a foreign, overseas doctor in this very different setting, I can identify with many of his problems, from getting used to the food, to adjusting to the way different professionals work together.

The most obvious difficulty faced by a foreign doctor is that of language. In my case, I am still not able to speak the same language as most of my patients and rely on medical students, junior doctors or nurses for translation. I have found it surprisingly easy to use untrained interpreters in assessing a patient's mental state, but there are occasions in which my inability to speak the same language as a patient has been frustrating.

The authority of doctors was also something that was new to me. As a white doctor, a 'foreign devil', I am regarded by some patients as even more of an authority figure than a Chinese doctor. This hierarchy extends to team members, thus interactions between disciplines are more formal than in England and decisions are almost always made by the medical staff.

Overseas doctors, wherever they go or wherever they are from, can expect to have to spend several months adjusting. There are language problems, cultural problems and a new way of working to learn. The patients themselves are remarkably similar, given the completely different backgrounds, culture, and language that they have. I have found this experience rewarding and feel that it has broadened my outlook both within psychiatry and without.

SINGH, S.P. (1994) Cultural adjustment and the overseas trainee. British Medical Journal, 308, 1169.

HELEN BAXTER, Department of Psychiatry, Chinese University of Hong Kong, Prince of Wales Hospital, Shatin, Hong Kong

Fragmentation of community services

Sir: Drs Fear and Cattell (*Psychiatric Bulletin*, May 1994, **18**, 263-265) comment on the fragmentation of essential community services with the advent of multiple purchasers who can dictate where their patients receive care.

I would urge the NHS to look carefully at these developments, as not only will you see fragmentation, but ultimately fewer services may be available. In many parts of Canada there are no defined catchment areas for general hospitals and no co-ordination of services. Many towns have at least two hospitals (originally Protestant and Catholic). Our own city has three general

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hospitals, each with general psychiatric units, and one psychiatric hospital within the city limits. Only one of those general hospitals has any formal limited psychogeriatric funding. Particularly in the case of those patients who are 'not wanted by other services', frequently their needs are not met at all. Our own District Health Council, under pressure from the Ontario Ministry of Health, is now at long last looking at the need to develop co-ordinated services in geriatric psychiatry as the only way to ensure adequate access based on the needs of the community.

In the ideal psychogeriatric model, most new patients would be seen in domiciliary consultation (DC). In the ideal model more than one discipline may need to be involved at a DC level, especially when the patient is not going to be admitted to hospital. Where the psychogeriatrician and nurse or social worker work closely together, the patient can only benefit. Some, but not all patients, may benefit from assessment by one discipline alone.

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The reorganised mental health service

Sir: Although now retired, I very much enjoy the articles in the *Bulletin*, with their emphasis on the practical problems facing those working in the now reorganised mental health service. In your April 1994 issue, you have two articles on how the operation of the internal market is likely to effect the functioning of such a service.

I was, however, taken aback by one paragraph in Gregory Richardson's article 'Psychiatry: a contracting specialty' (Psychiatric Bulletin, April 1994, 18, 200–202). Under 'Action required' he mentions the need:

"to clarify and separate the many different aspects of the psychiatrists' work-loads so that costs can be allocated appropriately; for example, by clarifying the percentage of time spent in general psychiatry and how much with each special interest, and then further by breakdown into time spent on in-patient and out-patient work, then dividing that by the in-patients and out-patients, in order to calculate costs per case. Follow-up appointments, letter writing, attendance at case conferences etc must all be included to ensure costs are accurately calculated . . . Travelling time and consultation work may have to be priced separately and added to outpatient costs of individual patients".

After this breathtaking foray into health economics, can I suggest to Dr Richardson that he also

includes time spent on thinking and worrying about some patients in his costing exercise. And what about charging a little more for those we treat with some empathy and even more when combined with warmth and genuineness.

I want to be fair to Dr Richardson. The internal market has created serious problems for the financing of a good psychiatric service and his article is meant as a constructive contribution to solving the complex difficulties involved. It is his acceptance of the principles of the internal market which has resulted in the nonsense he has written in the paragraph quoted.

BENJAMIN STEINBERG, Emeritus Consultant Psychiatrist, Southampton and SW Hants District Health Authority

Sir: Dr Steinberg has had the good fortune to retire from the rigours of the market economy in the National Health Service. We not face an era in which consultants' time and money must be clearly accounted for or it will not be paid for by purchasers. We can only do this if we clarify what our work involves in its many aspects which include follow-up appointments, letter writing, attendance at case conferences, consultation work and travelling time. For as the contracting system becomes steadily more sophisticated we will have to account for our expenses on each individual case; after all when we go to Marks & Spencers we buy things individually, not by department.

Consultants receive a reasonable salary which I am sure is a baseline to acknowledge that dealing with patients with empathy, warmth and genuineness is a basic requirement for the job.

I don't have to like this system, but I have to work in it if I'm going to get the best for my patients.

G.J.R. RICHARDSON, Lime Trees Child, Adolescent and Family Unit, 31 Shipton Road, York YO3 6RE

Psychiatric training and the European Union

Sir: Although Jan Neeleman & Jim van Os (Psychiatric Bulletin, April 1994, 18, 193–195) provide an interesting comparative study of psychiatric training in Europe, their conclusions do not accord with the facts.

Their general thesis is that the changes to training required under European Union Medical Directives will mean the end of training and psychiatry as we know it in the UK. Existing subspecialities will disappear and psychiatric research will suffer.

Meeting the EU directives simply means that any specialist within the EU has the right to practise his or her speciality in Britain.

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