

Urban Capitalists

Entrepreneurs and City Growth in Pennsylvania's
Lackawanna and Lehigh Regions, 1800-1920

Burton W. Folsom, Jr.

Urban Capitalists is an authoritative examination of city-building in industrial America and of the vital contributions of individuals in shaping the nation's growth.

Burton W. Folsom, Jr., combines economic, social, and regional history to trace the rise of Scranton and Bethlehem, Pennsylvania. Emphasizing the roles of key individuals, Folsom describes how aggressive, far-sighted entrepreneurs were able to outfight competitors from nearby towns, devise workable means to compensate for the scarcity of important natural resources in their areas, and build manufacturing centers of international importance. **\$16.50**

The Johns Hopkins University Press

Baltimore, Maryland 21218

REPRINTS AVAILABLE

Business History Review

Formerly: Bulletin of the Business

Historical Society, Boston

Vols. 1-43 and Gen. Ind. 1-30. Boston,
Mass., 1926-1969

Vols. 1-30 (in 15 units)*

Vols. 31-43

General Index

General Index 28-30

* Vols. 1-24 reprinted in units as follows:

1/3(1926-29); 4/6(1930-32); 7/9(1933-35);

10/12(1936-38); 13/15(1939-41); 16/18(1942-44);

19/20(1945-46); 21/22(1947-48); 23/24(1949-50).

	cloth	\$923.00
	paper	\$749.00
per unit	paper	\$ 25.00
per vol.	paper	\$ 28.00
	paper	\$ 7.00
	paper	\$ 3.00

Journal of Economic and Business History

Vols. 1-4(all publ.). Cambridge, Mass.,

1928/29-1931/32.

	cloth	\$164.00
	paper	\$140.00
per vol.	paper	\$ 35.00

Order from:

KRAUS REPRINT CO

A U.S. Division of Kraus-Thomson Organization Limited

Route 100

Millwood, New York 10546

Newcomen Awards in Business History

For the best article published in the *Business History Review* during the previous year the Society will award a prize of \$300 and a scroll. For the best article published in the *Business History Review* during the previous year by a graduate student or a recent Ph.D. who has not published a book in business history, the Society will award a special prize of \$150 and a scroll. Criteria for selection include: originality, value, breadth, and interest of contribution, quality of research materials and methods, and quality of presentation.

Winners will be selected by a panel of judges consisting of the editor, associate editor, and members of the advisory board of the *Business History Review*, none of whom shall be eligible to receive a prize. The awards are administered by the editorial office of the *Review*. No special prize will be awarded in years when, in the opinion of the judges, no eligible article suitable for the prize was published, and no person may be awarded both prizes in any one year.

**ANNOUNCING
THREE AWARDS
IN
BUSINESS HISTORY**



**PRESENTED BY
THE NEWCOMEN
SOCIETY IN
NORTH AMERICA**

Thomas Newcomen Book Award in Business History

The Newcomen Society in North America, in cooperation with the *Business History Review*, will award in 1982 the seventh in a series of triennial prizes consisting of \$1000 and a scroll for the best book on the history of business published in the United States during the years 1979-1981. "Business history" is defined in its broadest sense to include not only the history of firms or industries, but books tracing interactions of businessmen, analyses of business philosophy or behavior, and studies of the adjustment of businesses and businessmen to their economic, political, and social environments. Criteria for selection will include contribution to knowledge, depth of analysis, soundness of reasoning, clarity of style and organization, and general readability and format.

Judges for the 1982 award are Dr. Albro Martin, Editor, *Business History Review*, chairman, and Professor Alfred D. Chandler, Jr., both of the Harvard Graduate School of Business Administration; and Mr. Stanley van den Heuvel, Trustee, The Newcomen Society in North America.

A well-established historian challenges some well- established beliefs.

Teacher, scholar, author of *Business in American Life* and a score of other books, Thomas C.

Cochran draws on recent breakthroughs in the history of technology to alter dramatically our understanding of where, when, and why the Industrial Revolution came to America.

Arguing that cultural, rather than economic factors were paramount, he makes "a significant and stimulating contribution."

—Stuart Bruchey, Columbia University



FRONTIERS OF CHANGE

Early
Industrialism
in America

Thomas C. Cochran

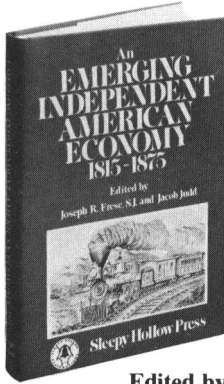
\$15.00

At your bookstore,
or send your check to:

**OXFORD
UNIVERSITY
PRESS**

Box 900-81-078
200 Madison Avenue
New York, NY 10016

THE AMERICAN ECONOMIC ENTERPRISE SERIES



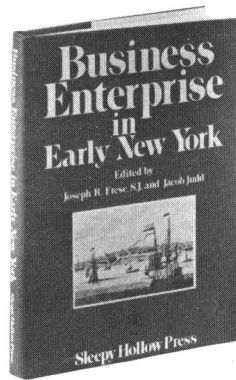
An
**EMERGING
INDEPENDENT
AMERICAN
ECONOMY
1815-1875**

Edited by Joseph R. Frese, S.J. and Jacob Judd

The effort to create new and innovative transportation networks, manufacturing facilities, and competitive business enterprises provided vast opportunities for businessmen to play dominant roles in the development of an independent American economy in the nineteenth century. The essays in this volume examine various aspects of business enterprise in that age of rapid advancement.

Clothbound, 224 pages, notes, index, \$20.00.

**Business
Enterprise
in
Early New York**



Edited by Joseph R. Frese, S.J., and Jacob Judd

The private enterprise system of the American economy originated with the traders, businessmen, and speculators of the Colonial period. In this volume, a distinguished group of scholars examines the roots of American economic enterprise in early New York.

Clothbound, 224 pages, notes, index, \$17.50.

An Emerging Independent American Economy: 1815-1875 and *Business Enterprise in Early New York* are the first volumes in *The American Economic Enterprise Series*, which seeks to foster a better understanding of how an enterprising populace helped in the creation of an expanding American economy. A third volume, *American Industrialization, Economic Expansion, and The Law*, will be published in Fall, 1981.

Include \$1.00 for postage & handling: \$.25 each additional book. NY residents add sales tax.



SLEEPY HOLLOW PRESS

150 White Plains Road, Tarrytown, N. Y. 10591