

Sometimes what you do makes all the difference...

7/30/90

DEAR SIR/MADAM.

I AM WRITING THIS LETTER TO INFORM YOU OF AN EVENT THAT RECENTLY TOOK PLACE. MY NAME IS DETECTIVE MICHAEL JOST, SHIELD # 1093, OF THE NEW YORK CITY POLICE DEPARTMENT. ON JUNE 26, 1990 AT APPROX. 11:30 PM I WAS FOLLOWING UP ON A HOMICIDE INVESTIGATION IN THE 113TH PRECINCT SQUAD ROOM. SUDDENLY AND WITHOUT WARNING I BECAME DIZZY AND COLLAPSED TO THE FLOOR CLUTCHING MY CHEST. MY PARTNER CAME TO MY IMMEDIATE AID AND RADIOED A SIGNAL 10-13 (REQUEST FOR ASSISTANCE AND AMBULANCE). TWO YOUNG OFFICERS ENTERED THE SQUAD ROOM AND REALIZED I WAS NOT BREATHING AND HAD NO PULSE. ONE OFFICER BEGAN MOUTH TO MOUTH C.P.R. WHILE THE OTHER STARTED CHEST COMPRESSIONS. WITHIN 3-4 MINUTES, THE FIRST AMBULANCE ARRIVED. THE PARAMEDICS ENTERED THE ROOM WITH YOUR LAERDAL HEARTSTART 2000 AUTOMATIC EXTERNAL DEFIBRILLATOR. THE MEN SET A CHARGE OF 200 VOLTS. THE FIRST AND SECOND SHOCK DID NOT TAKE EFFECT. THE THIRD SHOCK WAS SET AT 360 VOLTS. THE THIRD SHOCK WAS SUCCESSFUL IN RESTARTING MY HEART. STILL UNCONSCIOUS, I WAS RUSHED TO MARY IMMACULATE HOSPITAL, JAMAICA, NY WHERE EMERGENCY ROOM PERSONNEL WORKED FEVERISHLY TO KEEP ME ALIVE. AFTER A THREE WEEK STAY IN THE HOSPITAL, I AM PLEASED TO REPORT THAT

I AM RECOVERING NICELY WITH MINIMAL HEART MUSCLE LOSS. MY DOCTOR TELLS ME THAT WITHIN 2-3 MONTHS, I CAN RESUME MOST ACTIVITIES PERFORMED PRIOR TO MY HEART ATTACK.

IF IT WERE NOT FOR YOUR LAERDAL HEARTSTART 2000, I WOULD NOT BE ALIVE TODAY. YOUR PRODUCT SAVED MY LIFE.

I AM MARRIED TO A WONDERFUL WIFE AND HAVE TWO SMALL CHILDREN AGES 4 AND 18 MONTHS. THE THOUGHT OF ME NOT BEING THERE TO SEE THEM GROW IS BEYOND BELIEF. WORDS CAN NOT REFLECT MY FEELINGS IN THANKING YOU FOR PRODUCING SUCH A FANTASTIC PRODUCT.

SINCERELY,

DET. *Michael W. Jost*
/ JOANNE JOST
JENNIFER JOST - AGE 4
RYAN JOST - AGE 18 MONTHS

A strong Chain of Survival made the difference when Detective Jost and his family needed it most. At Laerdal, our hope is that it will continue to help save lives... anytime... anywhere.

For more information on The Chain of Survival and Early Defibrillation, please call us toll free 800 431-1055.



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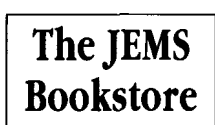
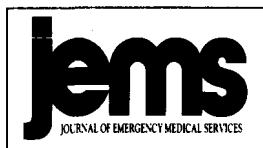
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LifeDefense Plus™ from Matrux

The New Standard in Defibrillator/Monitor/Pacers



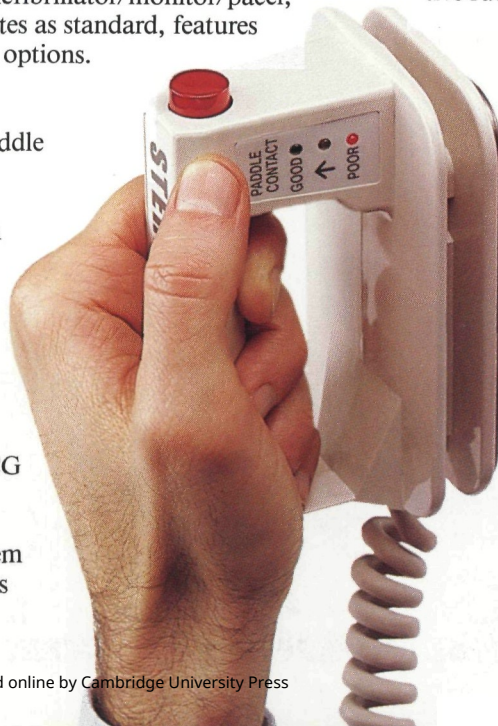
The new standard in defibrillator/monitor/pacers, LifeDefense Plus™ is the result of a joint venture between Matrux Medical Inc., the largest distributor and manufacturer of emergency care equipment and supplies in the United States, and NEC San-ei Instruments Ltd., a worldwide leader in medical electronic technology. The new lightweight (18.7 lbs.) integrated defibrillator/monitor/pacer, LifeDefense Plus™ incorporates as standard, features that other units offer only as options.

Defibrillator

- Impedance indicator on paddle
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- Synchronized cardioversion
- Automatic recording of defibrillation event
- Pediatric paddle adapters

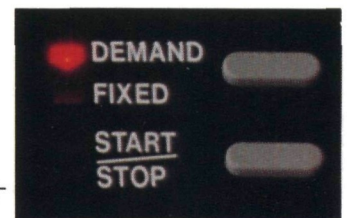
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- Large 7 sq. in. Sony® CRT screen
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Pacer

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- High-capacity 2.2 amp hour NiCad battery
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